



Southern Maine Community College & University of Maine Farmington



Statement of Purpose

The purpose of this agreement is to facilitate student academic transfer and provide a smooth transition from Southern Maine Community College (SMCC) to the University of Maine Farmington (UMF). It is recognized that this agreement shall describe the required program of study at SMCC for admission eligibility to University of Maine Farmington and the degree program indicated.

Terms & Conditions of Academic Credit Transfer

To: Bachelor of Arts in Business Administration
From: Associate in Science in Business Administration

The evaluation and transfer of earned college credits shall be in compliance with state and federal education policies and institutional and academic program accreditation standards pertaining to undergraduate academic transfer. Current students and graduates who have earned degrees from Southern Maine Community College shall be eligible for credit evaluation under the terms of this agreement.

Transfer students will be accorded the same standards and criteria for admission to a major degree sequence as UMF students. All applicants accepted to University of Maine Farmington's Baccalaureate programs must fulfill the graduation requirements of the granting institution as identified in Appendices A, B & C.

- Appendix A** Contains Admission & Graduation Requirements of the Receiving Institution
- Appendix B** Contains Side By Side Course Equivalency Tables for the academic program listed above
- Appendix C** Contains a four-semester map of remaining courses to be taken at UMF



Articulation Agreement between Southern Maine Community College & University of Maine Farmington

APPENDIX A

Admission & Graduation Requirements of the Receiving Institution

This agreement includes specific requirements for admission into a program, outlines requirements, and indicates which degree or diploma can be used to meet program prerequisites as well as general education, major or program, and graduation requirements.

Admissions Requirements

Successful completion of the SMCC Associate in Science in Business Administration

Submission of completed admission application

Transcripts and other supporting materials.

For coursework to transfer to UMF, a student must earn a grade of C- or better.

For a list of application instructions and checklist: <https://www.umf.maine.edu/admissions-aid/>

Requirements for the Bachelor of Arts in Business Administration (See Appendix C)

Remaining required course work is listed in Appendix C; a complete list of required courses can be found here <https://www.umf.maine.edu/academics/academic-catalogs/>. Student must maintain a cumulative GPA of 2.0 to graduate, and earn a C- grade or better in all courses required for the major.

Residency Requirement

All students in baccalaureate degree programs must earn the following from the University of Maine at Farmington:

A minimum of 12 credits required by their major program(s) at the 200 level or above*

A minimum of 30 total required credits

*An academic program may require that more than 12 credits of advanced coursework and/or specific coursework, such as a capstone course, be completed at UMF.

Additional Institutional Contact Information:

Academic Department Chair (Southern Maine Community College)

Name: Mark Reuscher

E-mail: mreuscher@maineccc.edu

Phone: 207-741-5857

Academic Department Chair (UMF)

Name: Scott Erb

E-mail: scotterb@maine.edu

Phone: 207-778-7486

APPENDIX B
Side by Side Course Equivalency Tables

SMCC General Education Requirements			UMF Equivalencies		
Course	Title	Credits	Course	Title	Credits
ENGL 100	English Composition	3	ENG 100	Writing Seminar	3
ENGL 115	Introduction to Literature	3	ENG 1XX	English Elective	3
FIGS 100	Student Success	1	GEL 1XX	General Elective	1
MATH 112	Quantitative Reasoning	3	MAT 1XX	Math Elective	3
MATH 155	Statistics	3	MAT 120	Introductory Statistics	3
	Science Elective with lab	4		Natural Science Gen Ed	4
	Fine Arts Elective*	3		Arts Elective	3
	Social Science Elective**	3		ANT, HTY, POS, PSY, SOC	3
	Humanities Elective***	3		Humanities Elective	3
	Diversity/ Ethical Reasoning elective	3		Elective (equivalency depends on discipline)	3
	English Communication Elective	3	ENG 1XX	English Elective	3
Total credits		32	Total credits accepted		32

SMCC Major Requirements			UMF Equivalencies		
Course	Title	Credits	Course	Title	Credits
ACCT 105	Financial Accounting	3	BUS203	Introduction to Financial Accounting	3
ACCT 155	Management Accounting	3	BUS204	Introduction to Managerial Accounting	3
BUSN 100	Introduction to Business	3	BUS1XX	Business elective	3
BUSN 260	Business Law	3	BUS303	Business Law	3
BUSN 151 or BUSN 195	Spreadsheet Application or Business Modeling with Excel	3	BUS252	Excel for Data Analytics	3
ECON 120	Microeconomics	3	ECO102	Principles of Microeconomics	3
ECON 125	Macroeconomics	3	ECO101	Principles of Macroeconomics	3
ACCT 205, BUSN 255, or BUSN 265	Capstone	3	BUS 2XX, BUS 310, or BUS 2XX	Business Elective, Human Resource Management, or Business Elective	3
	Business Electives	6		Electives	6
SMCC Major Credits accepted		30	CC Credits accepted		30
Total SMCC Credits		62	Total Credits accepted		62

Notes:

*Fine arts disciplines at UMF are Art, MUS, and THE

**Social Science disciplines at UMF are ANT, HTY, POS, PSY, and SOC

***Humanities disciplines at UMF are ENG, HUM, Foreign Language, PHI

APPENDIX C

Remaining UMF Requirements

Year Three Fall		Year Three Spring	
Course	Credit	Course	Credit
BUS211 Management and Organizational Behavior	3	BUS 270 Management Information Systems	3
BUS220 Principles of Marketing	3	BUS 340 Managerial Finance	3
BUS2XX Business Elective	3	BUS 310 Human Resources Management if not taken, or BUS2XX Business Elective	3
Science elective in a different discipline	3-4	Social Science General Education	3
Social Science General Education	3	Elective	3
Semester Credits	15-16	Semester Credits	15

Year Four Fall		Year Four Spring	
Course	Credit	Course	Credit
BUS 351 Business Analytics	3	BUS 491 Strategic Management	3
BUS 365 Organizational Leadership	3	BUS 2XX Business Elective	3
Elective	3	Elective	3
Elective	3	Elective	3
Elective	3		
Semester Credits*	15	Semester Credits*	12
Total SMCC credits: 62 Total UMF credit 57-58 Total SMCC and UMF credits: 119-120*			

*A minimum of 120 credits is required to be awarded the UMF degree.

ARTICULATION IMPLEMENTATION AND AGREEMENT REVIEW

The Chief Academic Officer designee of the collaborating institutions shall be responsible for implementing this agreement, for identifying and incorporating any changes into subsequent agreements, and for conducting a periodic review of this agreement.

Signatures to this Agreement

This agreement becomes effective June 1, 2026, and will be reviewed in Spring 2029 for renewal discussion.

Kristen Miller

Kristen Miller (Apr 28, 2026 10:54:47 EDT)

Kristen Miller
President, SMCC

Apr 28, 2026

Date

Joseph McDonnell

Joseph McDonnell (Apr 28, 2026 11:35:44 EDT)

Joseph McDonnell
President, UMF

Apr 28, 2026

Date

Matthew J. Goodman

Matthew J. Goodman (Apr 28, 2026 10:42:14 EDT)

Matthew J. Goodman
Vice President and Academic Dean, SMCC

Apr 28, 2026

Date

Steven Quackenbush

Steven Quackenbush (Apr 28, 2026 11:03:32 EDT)

Steven Quackenbush
Co-Provost and Dean of
Arts and Sciences, UMF

Apr 28, 2026

Date