

# TRANSFER AGREEMENT FOR BACCALAUREATE DEGREE



**Southern Maine Community College  
& University of Maine Farmington**



## Statement of Purpose

The purpose of this agreement is to facilitate student academic transfer and provide a smooth transition from Southern Maine Community College (SMCC) to University of Maine Farmington (UMF). It is recognized that this agreement shall describe the required program of study at SMCC for admission eligibility to University of Maine Farmington and the degree program indicated.

## Terms & Conditions of Academic Credit Transfer

**To: Bachelor of Arts in Outdoor Recreation Business Administration**  
**From: Associate in Applied Science in Hospitality Management**

The evaluation and transfer of earned college credits shall be in compliance with state and federal education policies and institutional and academic program accreditation standards pertaining to undergraduate academic transfer. Current students and graduates who have earned degrees from Southern Maine Community College shall be eligible for credit evaluation under the terms of this agreement.

Transfer students will be accorded the same standards and criteria for admission to a major degree sequence as UMF students. All applicants accepted to UMF's Baccalaureate programs must fulfill the graduation requirements of the granting institution as identified in Appendices A, B & C.

**Appendix A** - Admission & Graduation Requirements of the Receiving Institution

**Appendix B** - Side By Side Course Equivalency Tables for the academic program listed above

**Appendix C** – A four-semester map of remaining courses to be taken at UMF.



# Articulation Agreement between Southern Maine Community College & University of Maine Farmington

## APPENDIX A

### Admission & Graduation Requirements of the Receiving Institution

This agreement includes specific requirements for admission into a program, outlines requirements, and indicates which degree or diploma can be used to meet program prerequisites as well as general education, major or program, and graduation requirements.

#### Admissions Requirements

Successful completion of the SMCC Associate in Arts in Hospitality Management (HSPM), submission of a completed admission application, transcripts, and other supporting materials. For coursework to transfer to UMF, a student must earn a grade of C- or better. For a list of application instructions and checklist: <https://www.umf.maine.edu/admissions-aid/>

#### Requirements for the Bachelor of Arts in Outdoor Recreation

*(See Appendix C)*

Remaining required course work is listed in Appendix C; a complete list of required courses can be found here <https://www.umf.maine.edu/academics/academic-catalogs/>. Student must maintain a cumulative GPA of 2.0 to graduate.

#### Residency Requirement

All students in baccalaureate degree programs must earn the following from the University of Maine at Farmington: 1) a minimum of 12 of the credits required by their major program(s) at the 200 level or above\*, and 2) a minimum of 30 of the total required credits.

\*An academic program may require that more than 12 credits of advanced coursework and/or specific coursework, such as a capstone course, be completed at UMF.

#### Additional Institutional Contact Information:

##### **Academic Department Chair (Southern Maine Community College)**

Name: Matthew J. Goodman (interim) E-mail: [mgoodman@maineccc.edu](mailto:mgoodman@maineccc.edu) Phone: 207-741- 5507

##### **Academic Department Chair (UMF)**

Name: Scott Erb E-mail: [scotterb@maine.edu](mailto:scotterb@maine.edu) Phone: 207-778-7486

## APPENDIX B

### Side by Side Course Equivalency Tables

SMCC General Education Requirements			UMF Equivalencies		
Course	Title	Credits	Course	Title	Credits
ENGL 100	English Composition	3	ENG100	First-Year Writing Seminar	3
ENGL 115	Introduction to Literature	3	ENG 1xx	English Elective	3
MATH 112	Quantitative Reasoning MAT112 <i>Or</i>	3	MAT100	Introduction to Mathematics <i>Or</i>	3
	MATH 130 Technical Math		MAT1XX	Math General Education Elective	
	Science elective with Lab	4		Gen Ed Lab Science	4
ENGL 110	Oral Communication	3	GEL1XX	General Elective	3
	Social Science Elective	3		ANT, HTY, SOC, PSY, POS	3
	Social Science Elective (different discipline)	3		ANT, HTY, SOC, PSY, POS	3
<b>Total credits</b>		<b>22</b>	<b>Total credits accepted</b>		<b>22</b>

SMCC Major Requirements			UMF Equivalencies		
Course	Title	Credits	Course	Title	Credits
ACCT 105	Financial Accounting	3	BUS203	Introduction to financial Accounting	3
HSPM 255	Hospitality Finance	3	GEL2XX	elective	3
BUSN 255	Human Resource Management	3	BUS310	Human Resource Management	3
CULA 103	ServSafe	1	GEL1XX	elective	1
CULA 250	Food & Beverage Management	3	BUS 2XX	Food & Beverage Management	3
ECON 120	Microeconomics	3	ECO102	Microeconomics	3
HPSM255	Hospitality Leadership	3	BUS 2XX	Hospitality Management	3
HSPM 102	Intro Culinary, Hospitality, & Tourism	3	BUS130	Introduction to Recreation and Tourism	3
HSPM 175	LRM Internship	3	BUS396	Internship in Business	3
HSPM 230	Hotel & Lodging Management	3	BUS 2XX	Lodging Operations and Systems	3
HSPM 240	Hospitality Marketing	3	BUS220	Principles of Marketing	3
HSPM 245	Events Management	3	BUS2XX	Elective	3
HSPM 275	Dark Tourism	3	BUS2XX	Elective	3
HSPM ELE	Hospitality Management Elective (BUSN, CULA, or HSPM)	3		Elective	3
<b>Major Credits</b>		<b>40</b>			<b>40</b>
<b>Total SMCC Credits</b>		<b>62</b>	<b>Total Credits accepted</b>		<b>62</b>

## APPENDIX C

### Remaining University of Maine Farmington College Degree Requirements

Year Three Fall		Year Three Spring	
Course	Credit	Course	Credit
BUS211 Management and Organizational Behavior	3	BUS260 or BUS365	3
ECO228 Environmental and Natural Resources (counts for general education)	3	Other ORBA courses, such as BUS396, other Hospitality/Tourism electives, other ORBA classes at 200 or higher level not taken i.e where choices exist, e.g. BUS260, BUS365, BUS310, BUS315. Note, students are most likely to take Hospitality concentration within the ORBA degree.	9
Electives General Education*	9	Electives/ General Education*	3
<b>Semester Credits</b>	<b>15</b>	<b>Semester Credits</b>	<b>15</b>

Year Four Fall		Year Four Spring	
Course	Credit	Course	Credit
Electives/ General Education* (one semester student will take a science elective in another discipline for 3-4 credits)	15-16	BUS415 Recreation, Hospitality and Tourism Industry	3
		Electives / General Education*	9
<b>Semester Credits</b>	<b>15-16</b>	<b>Semester Credits</b>	<b>12</b>
<b>Total UMF's credits: 57-58</b>			
<b>Total SMCC and UMF credits: 119-120</b>			

**Notes:**

- Students must earn 120 credits to be awarded UMF's degree.
- General Education additional Requirements
 





Natural Science	(3-4 credits)
1 Art	(3 credits)
1 Art / Humanities Class	(3 credits)
Total	(10 credits)
- BUS 2XX Food and Beverage Management, BUS 2XX Hospitality Management, and BUS 2XX Lodging Operations and Systems will meet the 3 courses required for the Hospitality concentration in ORBA.

# ARTICULATION IMPLEMENTATION AND AGREEMENT REVIEW

The Chief Academic Officer designee of the collaborating institutions shall be responsible for implementing this agreement, for identifying and incorporating any changes into subsequent agreements, and for conducting a periodic review of this agreement.

## Signatures to this Agreement

This agreement becomes effective June 1, 2026 and will be reviewed Spring 2029 for renewal discussion.

 <a href="#">Kristen Miller (Apr 28, 2026 11:00:31 EDT)</a>	<u>Apr 28, 2026</u>	 <a href="#">Joseph McDonnell (Apr 28, 2026 11:36:51 EDT)</a>	<u>Apr 28, 2026</u>
Kristen Miller President, SMCC	Date	Joseph McDonnell President, UMF	Date
 <a href="#">Matthew J. Goodman (Apr 28, 2026 10:36:53 EDT)</a>	<u>Apr 28, 2026</u>	 <a href="#">Steven Quackenbush (Apr 28, 2026 11:04:18 EDT)</a>	<u>Apr 28, 2026</u>
Matthew J. Goodman Vice President and Academic Dean, SMCC	Date	Steven Quackenbush Co-Provost and Dean of Arts and Sciences, UMF	Date